



# 2015 ANNUAL REPORT

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UPPER PERKIOMEN VALLEY CHAMBER OF COMMERCE  
300 MAIN STREET, EAST GREENVILLE, PA 18041  
215.679.3336 | [WWW.UPVCHAMBER.ORG](http://WWW.UPVCHAMBER.ORG)



STRENGTH THROUGH CONNECTIONS

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*Striving to be the most trusted strategic partner for the Upper Perkiomen Valley.*

*Providing leadership and vision to foster economic vitality and enrich the quality of life in the Upper Perkiomen Valley.*

## BOARD | STAFF | INTERNS



**PRESIDENT**  
Luanne B. Stauffer



**PERKUP PROJECT  
COORDINATOR**  
Michele Fillippo



**BOOKKEEPER**  
Kathy Fitser



**MEMBERSHIP  
DEVELOPMENT**  
Michele Rodenberger



**ADMINISTRATIVE  
ASSISTANT**  
Allison Louis



**MARKETING  
COORDINATOR**  
Kasey Schultz



**VOLUNTEER**  
Karen Schultz



**SUMMER INTERN**  
Mary McStravick



**SUMMER INTERN**  
Kate Allebach



**SUMMER INTERN**  
Erika Maximuck

## 2015 EXECUTIVE BOARD

### **CHAIR OF THE BOARD**

Kim Licata  
*Harleysville Savings Bank*

### **1ST VICE CHAIR**

Doug Delp  
*The Delp Group, Inc.*

### **2ND VICE CHAIR**

Peter Rosenquist  
*US Tape Company*

### **PRESIDENT**

Luanne B. Stauffer  
*UPVCC*

### **TREASURER**

Scott Orzechoski  
*QNB Bank*

### **SECRETARY**

Trevor Smith  
*Smith Property Group, LLC*

## 2015 BOARD OF DIRECTORS

### **Anton Ringenary**

*Minuteman Press of Quakertown*

### **Chris Milligan**

*Blommer Chocolate Company*

### **Christopher Tompkins**

*The Perkiomen School*

### **Dave Czarnecki**

*CzarStar Security*

### **Ed Buchinski**

*The Grand Theater*

### **Frank Falk**

*Falk Funeral Homes & Crematory, Inc.*

### **John Sylvia**

*St. Luke's University Health Network—  
Quakertown Campus*

### **Joseph Procak**

*Brode & Brooks, Inc., Realtors*

### **Joshua Lampe**

*StandingStone Media/SSM Creative*

### **Kimberly Detwiler**

*Univest Bank and Trust Co.*

### **Melinda Stumpf**

*PPL*

### **Roxanne Klein**

*Knoll, Inc.*

### **Scott Repa**

*Quad/Graphics*

### **Sue King**

*Upper Perkiomen School District*

### **Suzanne Holloman**

*Montgomery County Community College*

### **William Gillespie Jr.**

*Gillespie Electric, Inc.*

# MEMBERSHIP INFORMATION

## 2015 NEW MEMBERS

ALPHA Contracting and Trades, LLC  
B&E Energy Group  
Black Sea Jewelers  
BlackDog Brinery  
Copart  
HTSS, Inc.  
In The Mix Light and Sound LLC  
Innovative Insurance Group, LLC  
Knots in Knead  
M&J Gourmet  
Magical Wonders Vacations  
McCoole's at the Historic Red Lion Inn  
MEMOR Coaching & Consulting  
NexZest, Inc.—Upper Perk  
Perkiomenville Mennonite Church  
Sitecats Web Development  
Thomas & Muller Systems  
Tosco's Pub & Grill  
Trinity Generator & Electrical, Inc.  
Upper Perkiomen Yoga  
Valarie Communications  
X Stream Media Group, LLC

2015 TOTAL  
MEMBERSHIP

287

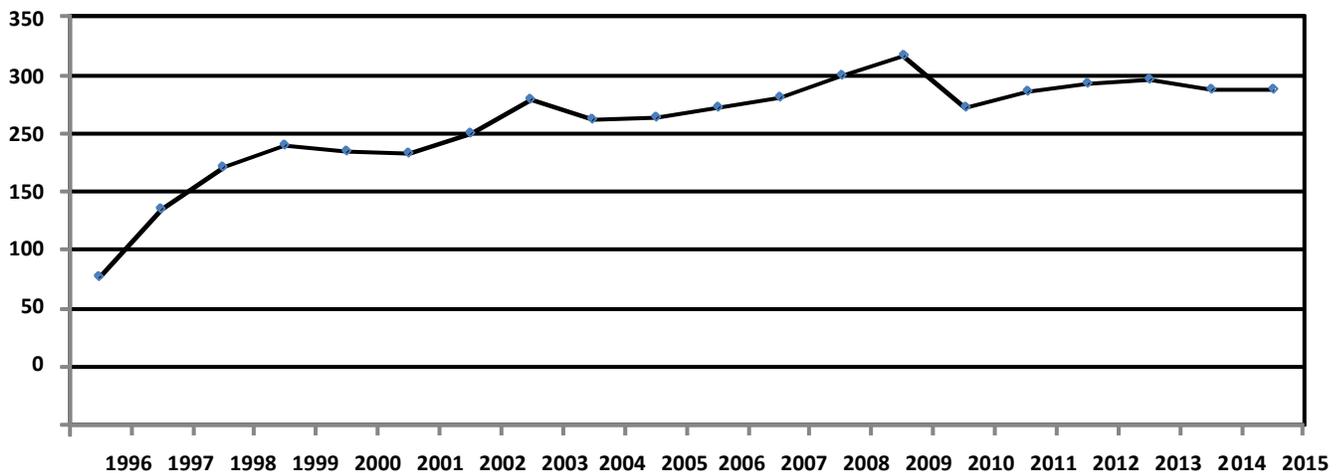
NEW MEMBERS  
2015

22

ATTRITION  
2015

22

## MEMBERSHIP PER YEAR



# EVENTS

## JANUARY

### LinkUp Breakfast

**Program:** Networking  
**Location:** UPVCC Conference Room  
**Date:** Thursday, January 15, 2015 8-9:30am  
**Organizing Committee:** Ambassadors  
**Attendance:** 14  
**Sponsors:** The Walters Group, LLC

### January Luncheon Meeting

**Program:** Networking (Meet our County Commissioners)  
**Location:** Pizza Como PC Pub  
**Date:** Thursday, January 29, 2015 12-1:30pm  
**Organizing Committee:** Program Development  
**Attendance:** 72  
**Sponsors:** Falk Funeral Homes and Crematory, Inc., Good Shepherd Physical Therapy, The Perkiomen School, QNB Bank

## FEBRUARY

### February Luncheon Meeting

**Program:** Networking  
**Location:** The Wetlands at Macoby Run Golf Course, Inc.  
**Date:** Thursday, February 19, 2015 12-1:30pm  
**Organizing Committee:** Program Development  
**Attendance:** 53  
**Sponsors:** Eastern Pennsylvania Chapter of the National Hemophilia Foundation, Frederick Living, Harleysville Savings Bank, Jevs Human Services

### February Special Event

**Program:** Networking/Regional Chamber Mixer  
**Location:** Copperfield Inn  
**Date:** Thursday, February 19, 2015 4-6pm  
**Organizing Committee:** Program Development  
**Attendance:** 12  
**Sponsors:** Exelon Generation

## MARCH

### LinkUp Breakfast

**Program:** Networking  
**Location:** UPVCC Conference Room  
**Date:** Thursday, March 12, 2015 8-9:30am  
**Organizing Committee:** Ambassadors  
**Attendance:** 15  
**Sponsors:** Delaware Valley Hearing Aid Services

## March Special Event

**Program:** Networking/Happy Hour  
**Location:** Tosco's Pub & Grill  
**Date:** Thursday, March 12, 2015 5-6:30pm  
**Organizing Committee:** Program Development  
**Attendance:** 28  
**Sponsors:** CzarStar Security, Duraclean Restoration Specialist & Tri-State Basement Services, Perkiomen Valley Printing, Inc., QNB Bank, StandingStone Media/SSM Creative

## March Breakfast Meeting

**Program:** Networking  
**Location:** Spinnerstown Hotel, Inc.  
**Date:** Thursday, March 19, 2015 8-9:30am  
**Organizing Committee:** Program Development  
**Attendance:** 68  
**Sponsors:** Pennsburg Ace Hardware, The Barndt Agency, Inc., CzarStar Security, Family Caregivers Network, Inc.

## APRIL

### April Special Luncheon: Staff Appreciation

**Entertainment:** Music Associates  
**Featuring:** Pennsburg Ace Hardware, Design Intervention by Danielle, LLC, Magical Wonders Vacations, Mary Kay Cosmetics/Independent Sales Director Nancy Panza, Speakeasy Coffee Company, LLC  
**Location:** La Massaria at Bella Vista Golf Course, Ltd.  
**Date:** Thursday, April 16, 2015 11:30am-1:30pm  
**Organizing Committee:** Program Development  
**Attendance:** 167  
**Host Sponsor:** La Massaria at Bella Vista Golf Course, Ltd.  
**Centerpiece Sponsor:** Pennsburg Ace Hardware  
**Dessert Sponsor:** QNB Bank  
**Sponsors:** LifeSpan Day Care, Red Hill Dental Office, Town and Country Newspaper, Upper Perk Chiropractic Center/The Center for Nutrition and Wellness

### April Special Event: Community & Business Expo

**Program:** Local Business Goes Hollywood  
**Location:** Upper Perkiomen Valley YMCA  
**Date:** Tuesday, April 28, 2015 3-7pm (B2B Reception 1-2:30pm)  
**Organizing Committee:** Community & Business Expo Committee  
**Attendance:** 56 Exhibitors, 800+ Visitors  
**Premier Sponsor:** PPL  
**Lunch Sponsor:** Verizon Wireless Premium Retailer We R Wireless  
**Silver Sponsors:** Family Caregivers Network, Inc., Frederick Living, QNB Bank

*Community & Business Expo exhibitors on next page*

Community & Business Expo exhibitors

Advent Security Corporation  
Arbour Square of Harleysville  
The Barndt Agency, Inc.  
Bath Fitter/Kitchen Saver  
Bear Creek Mountain Resort & Conference Center  
Berks Mont Trading Co., Kevin Zimmers  
Bire Benefits  
Conceptual CAD, LLC  
Creative Cabinetry, LLC  
CzarStar Security  
Dale Nace Agency State Farm  
Delaware Valley Hearing Aid Services  
Family Caregivers Network, Inc.  
Faraday's/Healthy Turn Around  
Frederick Living  
Good Shepherd Physical Therapy  
Grand View Health  
Hall Family Chiropractic, Inc.  
Harleysville Savings Bank  
Hope Valley Community Church

Horizon Signs, LLC  
HTSS, Inc.  
LifeSpan Day Care  
Magical Wonders Vacations  
Manufacturing Association of Bucks  
and Montgomery Counties  
Minuteman Press of Quakertown  
Montco Elder Law/Rosemary Ferrino, Esq.  
Moyer Indoor|Outdoor  
The Open Link  
The Perkiomen School  
Perkiomen Valley Printing, Inc.  
Green Lane Play & Learn  
Pottstown Area SCORE  
PPL  
QNB Bank  
Quakertown Rotary Club  
Royal Stairlifts, LLC  
Senior Insurance Solutions  
Signarama

Sitecats Web Development  
Sound Factor Professional/Mobile Disc Jockeys  
St. Luke's University Health Network-  
Quakertown Campus  
Stifel  
Town and Country Newspaper  
Tri County Area Federal Credit Union  
Univest Bank and Trust Co.  
UPPEN  
Upper Montgomery Joint Authority  
Upper Perk Physical Therapy & Sports Rehab  
Upper Perkiomen Community Thrift Shop  
Upper Perkiomen Valley Library  
Upper Perkiomen Valley YMCA  
Valley Lock & Door  
Verizon Wireless Premium Retailer We R Wireless  
XPO Business Equipment  
Richard A. Zuber Realty

MAY

May Special Event

**Program:** Networking/Happy Hour  
**Location:** Arbour Square of Harleysville  
**Date:** Thursday, May 7, 2015 5-6:30pm  
**Organizing Committee:** Program Development  
**Attendance:** 32  
**Sponsors:** CzarStar Security, Duraclean Restoration Specialist & Tri-State Basement Services, Perkiomen Valley Printing, Inc., QNB Bank, StandingStone Media/SSM Creative

LinkUp Breakfast

**Program:** Networking  
**Location:** UPVCC Conference Room  
**Date:** Thursday, May 21, 2015 8-9:30am  
**Organizing Committee:** Ambassadors  
**Attendance:** 13  
**Sponsors:** Senior Insurance Solutions

JUNE

June Special Event

**Program:** Networking/Happy Hour  
**Location:** The Carriage House  
**Date:** Thursday, June 4, 2015 5-6:30pm  
**Organizing Committee:** Program Development  
**Attendance:** 33  
**Sponsors:** CzarStar Security, Duraclean Restoration Specialist & Tri-State Basement Services, Perkiomen Valley Printing, Inc., QNB Bank, StandingStone Media/SSM Creative

June Breakfast Meeting-Community & Commerce

**Program:** Annual Chamber Awards  
**Location:** The Carriage House  
**Date:** Thursday, June 18, 2015 7:30-9am  
**Organizing Committee:** Program Development  
**Attendance:** 100  
**Sponsors:** QNB Bank, Univest Bank and Trust Co., Upper Perkiomen Valley YMCA, Walmart Supercenter, Wells Fargo  
**Wallace H. Bieler Award for Distinguished Leadership:**  
Mary Rives Young, The Open Link  
**President's Award for Education:**  
Personal Care Pediatrics, LLC  
**Outstanding Small Business Award:**  
Adele Saccarelli Cavallaro, Teamwork Wins, Ltd.

AUGUST

LinkUp Breakfast

**Program:** Networking  
**Location:** UPVCC Conference Room  
**Date:** Thursday, August 13, 2015 8-9:30am  
**Organizing Committee:** Ambassadors  
**Attendance:** 14  
**Sponsors:** Advent Security Corporation

August Special Event

**Program:** Legislative Affairs Breakfast  
**Location:** The Loft at Sweet Water Country Club  
**Date:** Thursday, August 20, 2015 8-9:30am  
**Organizing Committee:** Program Development  
**Attendance:** 57  
**Sponsors:** Gillespie Electric, Inc., PPL

## SEPTEMBER

### September Special Event

**Program:** 15th Annual Golf Outing & Clambake

**Location:** Butter Valley Golf Port

**Date:** Thursday, September 17, 2015 10:30am and 5pm

**Organizing Committee:** Golf Outing Committee

**Attendance:** 123 golfers, 173 clambake attendees

**Premier Sponsor:** QNB Bank

**Venue Sponsor:** DuPont Company

**Clambake Sponsors:** Lechner and Stauffer, Inc., National Penn Bank, The Perkiomen School

**Lunch provided by:** The Valley Café

**Clambake provided by:** Sodexo – The Perkiomen School

**Eagle Sponsors:** Duraclean Restoration Specialist & Tri-State Basement Services, Entrance Systems, Inc., Gillespie Electric, Inc., Stauffer Glove & Safety, St. Luke's University Health Network-Quakertown Campus, Univest Bank and Trust Co.

**A Round of Golf:** 3M

**Golf Cart Sponsor:** CzarStar Security

**Putting Contest Sponsor:** Reed Sign Company

**Guess the Distance Sponsor:** Ansell

**Raffle Sponsor:** Showa

**Longest Drive Sponsor:** Minuteman Press of Quakertown

**Closest to the Pin:** St. Luke's University Health Network–Quakertown Campus

**Birdie Sponsors:**

Baringer-Hartman Insurance Group & Real Estate Excel

J.P. Goetz Collision Repair

Perkiomen Animal Hospital

The Perkiomen School

Tri County Area Federal Credit Union

**Band sponsor:** Mann-Slonaker Funeral Home, Inc.

**Beverage Cart:** Blommer Chocolate Company, Harleysville Savings Bank

**Beverage Station:** Arbour Square of Harleysville, Tomlinson & Gerhart

**Registration Beverage/Snack Station:** Upper Perkiomen Valley YMCA

**Snack Station Sponsor:** Perkiomen Valley Printing, Inc., US Tape Company

**Meeting Sponsor:** The Valley Café

**Hole in One:** Sands Ford of Red Hill

**Par Sponsors:**

Pennsburg Ace Hardware

All 'Round Pest Control, LLC

The Barndt Agency, Inc.

Brode & Brooks, Inc., Realtors

Durn & Bieler Insurance Agency, Inc.

Eyecare of the Valley

Falk Funeral Homes and Crematory, Inc.

Robert A. Graber Wiring

Highway Materials, Inc., Perkiomenville Quarry

Horizon Engineering

Macoby Self Storage

Mann-Slonaker Funeral Homes, Inc.

Meinzer Law Offices

Senator Bob Mensch

Mullaney Law Offices

Quad/Graphics

Red Hill Dental Office

R.J. Sell Excavating, Inc.

Shellaway Auto Sales, LLC

Representative Marcy Toepel

Tom's Help Desk, Inc.

Upper Perk Chiropractic Center/The Center for Nutrition and Wellness

Upper Perk Family Dental

Upper Perk Physical Therapy & Sports Rehab

Upper Perk Shoppers Guide, Inc.

Valley Lock & Door

Young's Home Comfort

### 2015 Golf Outing Winners and Prizes

**1st Place:** Bardman, Shellaway, Slonaker, Tomlinson foursome

**2nd Place:** Moyer Indoor | Outdoor

**3rd Place:** CzarStar Security

**Longest Drive #15 (men):** Brett Moyer

**Longest Drive #15 (women):** Cynthia Smith

**Straightest Drive #2:** Ken Baker

**Closest to the Pin #5:** Keith Bardman

**Closest to the Pin #12:** Al Kreider

**On the Green #14:** Scott McDonald

**Putting Contest:** Doug Feltham

**Mulligan Raffle:** Bob Greely

**Ansell Guess the Distance:** Ken Kabulik

**Showa Best Ipad Raffle:** Tina Thomas

**VIP Raffle:** Sam Treichler

**DuPont Hacker's Fun Pack:** Kaitlyn Farkas

### Event Day Volunteers

Karen Schultz, *UPVCC Volunteer Coordinator*

Aimee Pfeiffer, *Univest Bank & Trust Co.*

Allison Ritting, *Upper Perkiomen High School*

Allison Thomas, *Upper Perkiomen High School*

Arno Kott

Brenda Kratz, *Blommer Chocolate Company*

Brian Heilman, *QNB Bank*

Carl Black, *The Grand Theater*

Carol Kress, *Lechner and Stauffer, Inc.*

Christine Gibson

Corinne Guntz, *Upper Perkiomen Valley YMCA*

Dale Wentz, *QNB Bank*

David & Deborah Molina, *All 'Round Pest Control, LLC*

Don Deck, *RE/MAX 440 Realty, Inc.*

Greg Dickey, *The Open Link*

Joseph Procak, *Joseph Procak Real Estate Appraiser*

Katey Shriver, *US Tape Company*

Kelly Stauffer, *Stauffer Glove & Safety*

Kim Licata, *Harleysville Savings Bank*

Leslie Blair, *R.J. Sell Excavating, Inc.*

Mary Bonar, *Blommer Chocolate Company*

Mary Young, *The Open Link*

Megan Stauffer, *Stauffer Glove & Safety*

Michael Foux, *The Perkiomen School*

Rachel Koder, *Knoll, Inc.*

Romaine Russo, *QNB Bank*

Samantha Bergeman, *CzarStar Security*

Sandy Shellaway, *Stauffer Glove & Safety*

Sarah Kelsh, *Harleysville Savings Bank*

Scott Little, *Harleysville Savings Bank*

Stephanie Lesavoy, *St. Luke's University Health Network-Quakertown Campus*

Steve & Tina Thomas, *Perkiomen Valley Printing, Inc.*

Steve Pestrock, *Steve Pestrock Photography*

Wendy Kern, *Upper Perkiomen Valley YMCA*

Wendy Ringenary, *Minuteman Press of Quakertown*

### Very Special Thanks

Butter Valley Golf Port

Celtic Spirit: Jim Rembisz

Country Creek Winery

Extreme Sound Professionals: Bob McCarty

Home City Ice

Red Hill Jazz Band

RE/MAX 440 Realty, Inc.: Don Deck

Sodexo - The Perkiomen School: Alan Kern and Staff

Steve Pestrock Photography: Steve Pestrock

Weyerbacher Brewing Co., Inc.

The Valley Café

## OCTOBER

### October Special Event

**Program:** Networking/Happy Hour

**Location:** The Wing Man Bar and Grill

**Date:** Thursday, October 1, 2015 5-6:30pm

**Organizing Committee:** Program Development

**Attendance:** 43

**Sponsors:** CzarStar Security, Duraclean Restoration Specialist & Tri-State Basement Services, Perkiomen Valley Printing, Inc., QNB Bank, StandingStone Media/SSM Creative

### October Special Event—Evening with the Chamber

**Program:** Denim & Diamonds 2

**Featuring:** Arbour Square of Harleysville, The Carriage House, Heirloom, Jamison Publick House, Pizza Como PC Pub, Spinnerstown Hotel, Inc., The Valley Café, The Wetlands at Macoby Run, Main Line Wine Guy, Weyerbacher Brewing Co., Inc.; DJ Bob McCarty

**Location:** Upper Perkiomen Valley YMCA

**Date:** Thursday, October 22, 2015 5:30-8:30pm

**Organizing Committee:** Program Development

**Attendance:** 105

**Premier Sponsor:** St. Luke's University Health Network—Quakertown Campus

**Entertainment Sponsor:** QNB Bank

**Reception Sponsor:** The Delp Group, Inc., Gillespie Electric, Inc., The Perkiomen School

**Dessert Sponsor:** Arbour Square of Harleysville

## NOVEMBER

### November Special Event

**Program:** Happy Hour with Upper Bucks Chamber

**Location:** Spinnerstown Hotel, Inc.

**Date:** Thursday, November 12, 2015 5-6:30pm

**Organizing Committee:** Program Development

**Attendance:** 33

**Sponsors:** CzarStar Security, Duraclean Restoration Specialist & Tri-State Basement Services, Perkiomen Valley Printing, Inc., QNB Bank, StandingStone Media/SSM Creative

### November Membership Breakfast

**Program:** Business and Education Breakfast

**Location:** Hereford Elementary School

**Date:** Thursday, November 19, 2015 8-9:30am

**Organizing Committee:** PerkUp Education Initiative

**Attendance:** 64

**Sponsors:** Knoll, Inc., Quad/Graphics, Upper Perkiomen School District, Walmart Supercenter

## DECEMBER

### December Happy Hour

**Program:** Networking/2nd Annual Ugly Christmas Sweater Happy Hour

**Location:** Pizza Como PC Pub

**Date:** Thursday, December 3, 2015 5-6:30pm

**Organizing Committee:** Program Development

**Attendance:** 36

**Sponsors:** CzarStar Security, Duraclean Restoration Specialist & Tri-State Basement Services, Perkiomen Valley Printing, Inc., QNB Bank, StandingStone Media/SSM Creative

### December Special Event

**Program:** Upper Perkiomen Valley Community Job Fair

**Location:** Upper Perkiomen Valley YMCA

**Date:** Friday, December 11, 2015 10am-2pm

**Attendance:** 50 Vendors, 200+ Participants

**Organizers/Sponsors:** Congressman Ryan Costello, Senator Bob Mensch, Representative Justin J. Simmons, Representative Marcy Toepel, Upper Perkiomen Valley YMCA, PerkUp, Upper Perkiomen Valley Chamber of Commerce

### December Holiday Breakfast

**Entertainment Sponsor:** UPHS Uptones

**Program:** Holiday Breakfast

**Location:** Frederick Living

**Date:** Thursday, December 17, 2015 8:30-10:30am

**Organizing Committee:** Program Development

**Attendance:** 96

**Host Sponsor:** Frederick Living

**Sponsors:** CzarStar Security, The Grand Theater, Love Upper Perk

# BUSINESS DEVELOPMENT SEMINARS

**Program:** Monthly workshops and informal seminars on topics of interest to the business community.

**Organizing Committee:** Program Development

**Total Attendance:** 20

## 2015 TOPICS

**Program: Tricks to Making Mobile Apps More Productive**

Location: UPVCC Conference Room

Date: Tuesday, February 24, 2015 8:30-10:30am

Attendance: 5

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**Program: Listen Up: Listening Pays!**

Location: Tuesday, May 5, 2015 8:30-10:30am

Date: UPVCC Conference Room

Attendance: 11

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**Program: Best Practices for Email Marketing and Your Website**

Location: UPVCC Conference Room

Date: Thursday, October 8, 2015 8:30-10:30am

Attendance: 3

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## CHAMBER ACTIVITIES

Outreach beyond regularly scheduled Chamber activities and committees.

### Representation or Service to:

Upper Perkiomen Land and Water Alliance

Upper Perkiomen Valley Regional Planning Commission

Montgomery County Comprehensive Plan Task Force

### Membership in:

Pennsylvania Chamber of Commerce Professionals

Pennsylvania Chamber of Business and Industry

Southeastern Pennsylvania Chamber of Commerce Executives

### Participation in:

Pennsylvania Free Enterprise Week (PFEW)

Pennsylvania Rural Leadership Program (RULE)

# EDUCATIONAL SCHOLARSHIPS

## Educational Scholarship Fund Contributors

Please share our appreciation with the businesses and organizations who generously contributed to the UPV Chamber Educational Scholarship Fund:

Blommer Chocolate Company

Data Therapies, LLC

Douglas K. Atno, DMD

East Greenville Fire Company

Entrance Systems, Inc.

J. P. Goetz Collision Repair

Joseph Procak Real Estate Appraiser

Luanne B. Stauffer

Stauffer Glove & Safety

The Grand Subway

The Grand Theater

Young's Home Comfort



MICHAELA BUCKWALTER  
Upper Perkiomen  
High School



THOMAS AARON  
The Perkiomen School

The Upper Perkiomen Valley Chamber of Commerce awarded the annual \$1,000 scholarship to an Upper Perkiomen High School senior and a Perkiomen School senior based on the following criteria:

- *Resides in the Upper Perkiomen Valley*
- *Maintains above a B average*
- *Graduating with the current senior class*
- *Demonstrates leadership through participation in school and/or extracurricular activities*
- *Provides examples of active community service*
- *Will pursue a post-secondary academic or vocational education in business*

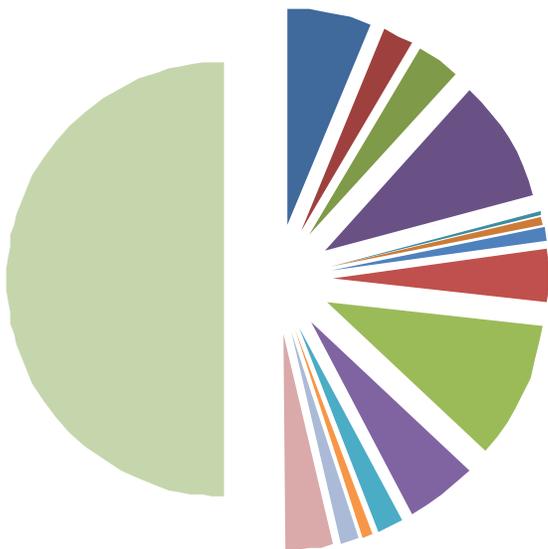
# 2015 INCOME



- All Dues Income
- Expo
- Golf Outing
- Sponsors & Ads
- Meetings & Seminars
- Chamber Evening
- Directory Ads
- Magazine Ads
- Interest & Misc.

Income	2015 Income
All Dues Income	63,078
Expo	19,175
Golf Outing	46,135
Sponsors & Seminars	14,800
Meetings & Seminars	14,610
Chamber Evening	9,584
Directory Ads	5,915
Magazine Ads	5,708
Interest & Misc.	187
<b>Total</b>	<b>\$179,732</b>

# 2015 EXPENSE



- Meetings & Seminars
- Chamber Evening
- Expo Expense
- Golf Outing
- Magazine
- ITS & S
- Directories
- Supplies & Postage
- Rent
- Utilities
- Copier Lease
- Prof. Dev/Mem & Subs
- Service Fees
- Prof. Serv/Insurance
- Salaries & Taxes

Expense	2015 Expense
Meetings & Seminars	10,606
Chamber Evening	4,085
Expo Expense	5,682
Golf Outing	15,736
Magazine	608
IT S&S	1,090
Directories	1,594
Supplies & Postage	6,915
Rent	17,530
Utilities	9,116
Copier Lease	3,394
Prof. Dev/Mem & Subs	1,527
Service Fees	2,178
Prof. Serv/Insurance	6,221
Salaries & Taxes	86,496
<b>Total</b>	<b>\$172,778</b>

# COMMITTEES

## ACE THE INTERVIEW

**Delivers presentations to Upper Perkiomen High School students providing key elements in preparation of the interview process. Initially developed by the Business/Education Alliance of the UPVCC, this Committee is now part of the PerkUp Education Initiative.**

Brian Fioriglio, *Family Caregivers Network, Inc.*  
Craig Prutzman, *Tri County Federal Credit Union*  
Gail Metzger, *Good Shepherd Physical Therapy*  
Karen Long, *Good Shepherd Physical Therapy*  
Kasey Schultz, *UPVCC*  
Katherine Allebach, *UPVCC*  
Kim Lipyanik, *QNB Bank*  
Michele Fillippo, *UPVCC/PerkUp*  
Sarah Kelsh, *Harleysville Savings Bank*  
Suzanne R. Weisberg, *QNB Bank*

## AMBASSADORS COUNCIL

**Welcomes new members and encourages stronger involvement of the full membership. As designated ambassadors at Chamber functions, Council members make introductions, cultivate relationships, and pursue networking opportunities.**

**Co-Chair:** Doug Delp, *The Delp Group, Inc.*  
**Co-Chair:** Cynthia Smith, *Horizon Engineering*  
Anylise Crouthamel, *Duraclean Restoration Specialist & Tri-State Basement Services*  
Dave Czarnecki, *CzarStar Security*  
Frank Falk, *Falk Funeral Homes and Crematory, Inc.*  
James Schlupp, *Duraclean Restoration Specialist & Tri-State Basement Services*  
Paul Ripley, *Independence Planning Group*  
Steven Rothenberger, *Brode & Brooks, Inc., Realtors*

## BOARD DEVELOPMENT

**The Board Development Committee is responsible for recruitment, vetting and nomination of Officers and Directors for the UPV Chamber Board. Additionally, the Committee makes agenda recommendations, plans an annual workshop, periodically reviews the by-laws and suggests education topics for meetings.**

Douglas Delp, *The Delp Group, Inc.*  
Joseph Procak, *Joseph Procak Real Estate Appraiser*  
Kim Detwiler, *UNIVEST—Banking, Insurance, Investments*  
Kim Licata, *Harleysville Savings Bank*  
Luanne B. Stauffer, *UPVCC*  
Peter Rosenquist, *US Tape Company*  
Trevor Smith, *Smith Property Group, LLC*

## COMMUNITY & BUSINESS EXPO

**Plans and organizes the Expo which is held in the spring. The committee meets from January through May.**

**Chair:** Brian Heilman, *QNB Bank*  
Barry Fox, *Primerica*  
Christine Gibson, *UPVCC*  
Dave Czarnecki, *CzarStar Security*  
Heidi Koffroth, *Arbour Square of Harleysville*  
Kayrn Keyser, *The Valley Café*  
Ken Miley, *Bire Benefits*  
Ken Russo  
Luanne B. Stauffer, *UPVCC*  
Michele Rodenberger, *UPVCC*  
Paul Barndt, *The Barndt Agency, Inc.*  
Samantha Bergeman, *CzarStar Security*  
Tina Thomas, *Perkiomen Valley Printing, Inc.*

## FINANCE/AUDIT

**The Finance Committee is responsible for supervising the financial affairs of the Chamber and for conducting an annual review of the Chamber accounts. The Finance Committee prepares the annual budget, recommends investments, and proposes any budget changes for approval by the full Board.**

**Chair:** Trevor Smith, *Horizon Engineering*  
Ed Buchinski, *The Grand Theater*  
George Sweeney, *Canon Capital Management Group, LLC*  
Joseph Procak, *Joseph Procak Real Estate Appraiser*  
Scott Orzechoski, *QNB Bank*

## GOLF OUTING

**Plans and organizes the annual UPVCC Golf Outing & Clambake held in September. The committee meets February through September.**

**Co-Chair:** Jeff Stauffer, *Stauffer Glove & Safety*  
**Co-Chair:** Scott Orzechoski, *QNB Bank*  
Allison Louis, *UPVCC*  
Anton Ringenary, *Minuteman Press of Quakertown*  
Bob Wieand, *QNB Bank*  
Carl F. Slonaker, *Mann-Slonaker Funeral Home, Inc.*  
Craig Keyser, *The Valley Café*  
David Czarnecki, *CzarStar Security*  
Joseph Procak, *Joseph Procak Real Estate Appraiser*  
Karen Schultz, *UPVCC*  
Kasey Schultz, *UPVCC*  
Kelly Stauffer, *Stauffer Glove & Safety*  
Ken Miley, *Bire Benefits*  
Luanne B. Stauffer, *UPVCC*  
Michele Rodenberger, *UPVCC*  
Tom Merrick, *Tom's Help Desk, Inc.*

## HUMAN RESOURCES ROUNDTABLE

**An issues-based, informal dialogue among participating businesses concerning legislation, challenges, and changes that impact our local workforce. Human resources representatives from the following companies participated:**

Blommer Chocolate Company  
Campania International, Inc.  
Custom Processing Services LLC  
Knoll Inc.  
Quad/Graphics  
Stauffer Glove & Safety  
US Tape Company

## INTERMUNICIPAL COUNCIL

**Sponsored by the Legislative Affairs Council, this group encourages dialogue among municipalities and business leaders to broaden views and enhance awareness on business issues that impact our communities. In addition to the members of the Legislative Affairs Council, the following municipalities participate:**

East Greenville Borough  
Green Lane Borough  
Hereford Township  
Lower Milford Township  
Marlborough Township  
Pennsburg Borough  
Red Hill Borough  
Upper Hanover Township

## LEGISLATIVE AFFAIRS COUNCIL

**Meets monthly with local, state, and national elected representatives and/or staff to discuss legislation and governmental regulations that affects the business community. The Council sponsors informational forums with candidates for elected office. As an advocate for business, the Council hosts Intermunicipal Council meetings 3-4 times a year to learn about local business development, and to encourage dialogue among municipal representatives.**

**Chairs:** *Melinda Stumpf, PPL and Sharon Michael, QNB Bank*

*Abby Parish Moser, The Perkiomen School*  
*Chris Mullaney, Mullaney Law Offices*  
*Ed Buchinski, The Grand Theater*  
*Gerry Fioriglio, Family Caregivers Network, Inc.*  
*Glenn Quinn, Upper Montgomery Joint Authority*  
*John Sylvia, St. Luke's University Health Network - Quakertown Campus*  
*Joseph Procak, Joseph Procak Real Estate Appraiser*  
*Michael Foux, The Perkiomen School*  
*Michael Tannous, Upper Perkiomen Valley YMCA*  
*Scott Repa, Quad/Graphics*  
*Steve Rothenberger, Brode & Brooks, Inc., Realtors*  
*Trevor Smith, Horizon Engineering*  
*William Gillespie, Gillespie Electric, Inc.*

## PROGRAM DEVELOPMENT

**Meets monthly to plan, coordinate, and evaluate monthly breakfasts and lunches, seminars, business card exchanges, and other networking opportunities.**

**Co-Chair:** *Heidi Koffroth, Arbour Square of Harleysville*

**Co-Chair:** *Deb Molina, All 'Round Pest Control, LLC*

*Allison Louis, UPVCC*

*Bryan Fioriglio, Family Caregivers Network, Inc.*

*Danielle Kates, Design Intervention by Danielle, LLC*

*Karyn Keyser, The Valley Café*

*Luanne B. Stauffer, UPVCC*

*Michele Rodenberger, UPVCC*

*Nancy Panza, Mary Kay Cosmetics/Independent Sales*

*Director Nancy Panza*

*Paul Barndt, The Barndt Agency, Inc.*

*Samantha Bergeman, CzarStar Security*

*Sarah Kelsh, Harleysville Savings Bank*

# 2016 INCOMING BOARD | STAFF

## 2016 EXECUTIVE BOARD

### CHAIR OF THE BOARD

Doug Delp  
*The Delp Group, Inc.*

### 1ST VICE CHAIR

Peter Rosenquist  
*US Tape Company*

### 2ND VICE CHAIR

Kimberly Detwiler  
*UNIVEST - Banking, Insurance, Investments*

### PRESIDENT

Luanne B. Stauffer  
*UPVCC*

### TREASURER

Scott Orzechoski  
*QNB Bank*

### SECRETARY

Trevor Smith  
*Smith Property Group, LLC*

## 2016 BOARD OF DIRECTORS

### Alexis McGloin

*Upper Perkiomen School District*

### Anton Ringenary

*Minuteman Press of Quakertown*

### Carol Obando-Derstine

*PPL*

### Chris Milligan

*Blommer Chocolate Company*

### Dave Czarnecki

*CzarStar Security*

### Ed Buchinski

*The Grand Theater*

### Frank Falk

*Falk Funeral Homes & Crematory, Inc.*

### Joseph Procak

*Brode & Brooks, Inc., Realtors*

### Joshua Lampe

*Weyerbacher Brewing Co., Inc.*

### Kim Licata

*Harleysville Savings Bank*

### Michael Tannous

*Upper Perkiomen Valley YMCA*

### Roxanne Klein

*Knoll, Inc.*

### Suzanne Holloman

*Montgomery County Community College*

### William Gillespie Jr.

*Gillespie Electric, Inc.*

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## 2016 STAFF

### PRESIDENT

Luanne B. Stauffer

### PERKUP PROJECT COORDINATOR

Michele Fillippo

### BOOKKEEPER

Kathy Fitser

### MEMBERSHIP DEVELOPMENT

Michele Rodenberger

### EVENTS COORDINATOR

Allison Louis

### MARKETING COORDINATOR

Kasey Schultz

### VOLUNTEER

Karen Schultz