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Gardner's Candies & Gourmet Food Shoppe, 1267

Quakertown Avenue in Pennsburg, has been offering the finest chocolates and truffles made in the central part of Pennsylvania since 1897. They design gifts and gift baskets filled with high quality gourmet foods and chocolates. They can customize chocolates for corporate gifts, weddings, birthday, and baby favors. Lots of retro candies and gummi candy for kids of all ages! A trip to Gardner's is always a happy experience. They only carry foods and candy not found in box stores. 90% of products are made in the USA. Corporate accounts and shipping. Chamber Representative: Kathryn Eckard, 215.679.8650



Valley Lock & Door, 634 Arlington Street in East

Greenville, is a locally owned business. Owner operator Robert McCarty, Jr. has 12 years of experience. His services include repairing existing doors or the installation of new garage doors and openers, entry doors, and storm doors in commercial or residential settings. Basic locksmith service is also available. Call for a free estimate. Fully licensed (PA084709) and insured. Chamber Representative: Robert McCarty, Jr., 267.371.9606, www.valleylockanddoor.com

Valley Lock & Door

Brought to you by the following sponsors:

Brown Printing Company - East Greenville Division

Montgomery County Community College

Tri County Area Federal Credit Union

Upper Perkiomen School District

[See Pages 2 -8 for More Details](#)

Upcoming Events – See registration flyer for dates, times, and costs

In November, we will get to see the recent renovations made to **Hereford Elementary School** when we take a tour at the **Business and Education Alliance Breakfast**. Come enjoy a delicious breakfast prepared by Upper Perkiomen Food Service, hear a sampling from the **Upper Perkiomen High School's** Uptones choir, and learn more about the positive things that come when businesses and schools collaborate.

In December, we will close the year with our popular **Holiday Luncheon at Frederick Living** (formerly known as Frederick Mennonite Community). Bring your employees as we celebrate the holidays with good food, beautiful songs, and even a little post-event gift shopping.

Later that same evening, we will gather at **The Grand Theater** for a complimentary **Wine, Cheese and a Movie** event. This year's private showing will feature the 1937 movie "Heidi" starring Shirley Temple (35mm original version). Attendees who also stop by **The Grand Subway** (next door to the theater) that evening will receive 10% off their order.

Kick off 2012 by fulfilling a promise to improve your memory. Back by popular demand, Matthew Goerke, "America's Memory Master" will facilitate a **January Business Education Seminar**. As Matthew stated, "I have helped thousands of people develop an instant recall memory with my 'Memory Switch' training. My workshop is designed to help anyone develop a better memory and become more successful, personally and professionally, and cut down on stress levels and work load. The presentation is fast-paced, fun, and informative."

Later in January, we will return to **The Loft at Sweet Water Country Club** for a regular luncheon meeting. There we will acknowledge the opportunities a New Year brings especially as it relates to making new connections in our growing membership base.

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**UPV
Chamber of Commerce
Executive Committee**

Fran Leskovicz, Chair of the Board
Upper Perkiomen School District

Kim Licata, 1st Vice Chair
Harleysville Savings Bank

Doug Delp, 2nd Vice Chair
The Delp Group, Inc.

Scott Orzechoski, Treasurer
QNB

Trevor Smith, Secretary
Horizon Engineering

Kathryn Frazier, Immediate Past Chair
PPL Corporation

Luanne B. Stauffer, President
UPVCC

UPVCC Board of Directors

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Blommer Chocolate Company

Ed Buchinski
The Grand Theater

Kim Detwiler
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The Perkiomen School

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Dina Corrado, *Member Services Director*

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Karen Mauer, *Membership/Event Coordinator*

Kathy Fitser, *Bookkeeper*

PerkUp

Michele Fillippo, *Project Coordinator*

Volunteer

Karen Schultz

Newsletter produced by [The Write Beat](#)

This Publication is Brought to You by...



**Brown Printing Company -
East Greenville Division**

Brown Printing Company proudly serves America's premier publishers and catalogers with premedia, printing, distribution, and value-added solutions. Founded in 1957, Brown is a proven industry leader with a customer focused culture that offers innovative printing and media solutions. Brown operates three state-of-the-art manufacturing facilities strategically located across the United States. Contact us today to learn how Brown can assist you with your printing and media needs. www.bpc.com



**Montgomery County
Community College**

Montgomery County Community College views education as a lifelong process that serves individuals, business, and community and professional organizations. They offer training in a number of topics for personal and professional enrichment. Courses are offered throughout the year on evenings, days, and weekends for learners of all ages in Pottstown and Blue Bell. Courses are also offered at The Perkiomen School in Pennsburg including business computer skills, ServSafe food safety, customer service, managing investment properties, and notary public. For more information, call 610.718.1861 or visit www.mc3.edu/Continuingeducation.



Tri County Area Federal Credit Union

Are your finances ready for a change? It's time to see what Tri County Area FCU has to offer. Tired of paying fees on your checking account? As a Tri County Area FCU member, you can choose a checking account that is tailored to your needs. Worried about access to ATMs? Members have access to more than 38,000 surcharge-free ATMs! Visit the ATM locator on our Website to learn more. So, why wait? Stop by one of our branches today and see why we've been voted the #1 Credit Union. Call 610.326.3705 or visit www.tcafcu.org.



Upper Perkiomen School District

The district serves East Greenville, Green Lane, Marlborough Township, Pennsburg, Red Hill and Upper Hanover Township and Hereford Township. All four schools – high school, middle school, and Hereford and Marlborough elementary schools – have earned Blue Ribbon status with the U.S. Department of Education. Approximately 190 students attend the Western Montgomery Career & Technology Center. Governed by a board of directors, public monthly meetings are held on the second Thursday at 7pm in the Upper Perkiomen Education Center. With your help and support, we will continue to provide a well-educated future generation for our Valley. We are "Getting Better Together." Visit us on our website at www.upsd.org.



The Chamber Exchange reaches more than 600 area business and community leaders. Call the office to learn how you can promote your business through sponsorship and advertising opportunities.

"Strength Through Connections"



THE BROWN DIFFERENCE

Big enough to serve you. Small enough to know you.

What makes Brown Printing a leader in the competitive printing industry?

Superior Quality
Exceptional Customer Service
State-of-the-Art Technology

Individually, each of these factors contributes to Brown's success as a leading producer of consumer, special interest and business-to-business publications, catalogs and inserts. Combined, these elements define **The Brown Difference**.

The process begins with every department working in collaboration with our clients to ensure world-class quality in all aspects of the printing experience. From file transfer to final delivery, our highly trained professionals will ensure your product is exceptional.

Our sales and customer service representatives lay the foundation of a true partnership with each client. These responsive, focused and dedicated individuals strive to exceed expectations every time.

We complement our people with state-of-the-art technology. With an enthusiastic eye to the future, Brown remains an industry leader in new technology and advancements.



Our Mission

To be a world-class provider of print and value-added solutions in each of our market segments.

Our Initiative

To ensure delivery of consistently superior services and quality to our clients by applying state-of-the-art technology and common solutions company wide.

Our Goal

To be a good neighbor by respecting both our community and the environment while maintaining the highest level of integrity.

Our Promise

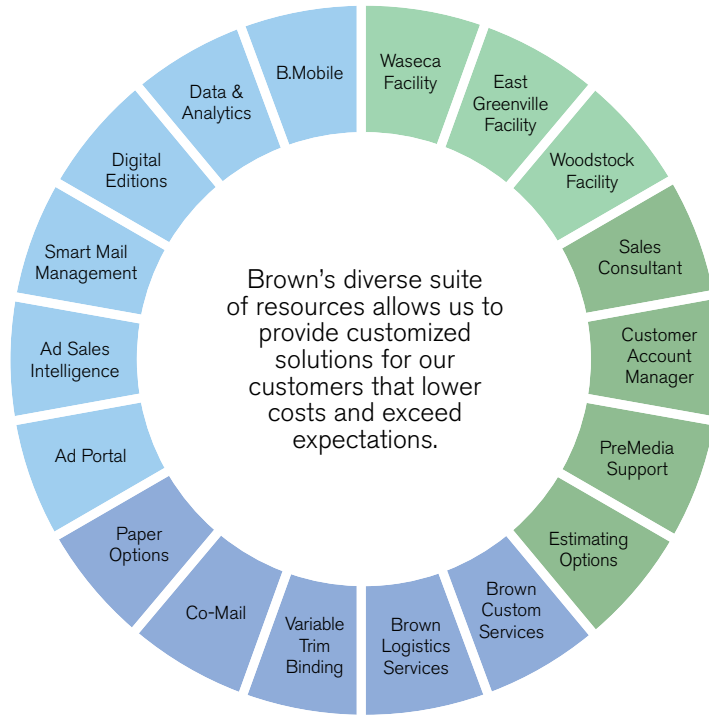
Every time we work together you will experience **The Brown Difference**.

BROWN PRINTING



BROWN PRINTING RESOURCES

Big enough to serve you. Small enough to know you.



Waseca Facility - One of the largest printing plants in North America, Waseca, MN boasts 11 web presses in addition to a high speed bindery and ancillary equipment.

Woodstock Facility - Centrally located outside of Chicago, our Woodstock, IL facility is host to 7 web presses in addition to a state-of-the-art bindery and ancillary equipment.

East Greenville Facility - Strategically located on the East Coast, East Greenville, PA houses 5 web presses in addition to a modern bindery and ancillary equipment.

Sales Consultant - Our knowledgeable sales representatives understand your business, and will work with you to provide the highest quality products while minimizing costs and meeting deadlines.

Customer Account Manager - Individually assigned by title, the CAM will serve as an extension of your production department within the printing plant.

PreMedia Support - Experienced premedia specialists offer advanced color management and workflow analysis for our customers.

Estimating Options - Provide a variety of estimates to assist in your analysis of cost effective layouts and alternatives.

Brown Custom Services - Custom solutions for ancillary and specialty printing.

Brown Logistics Services - Industry leading logistics services assures your product is where it needs to be, when it needs to be there.

Variable Trim Binding - Increased trim flexibility allows for various trim sizes and money saving co-manufacturing options.

Co-Mail - Our state-of-the-art co-mail platform maximizes our customers' postal sortation discounts.

Paper Options - Direct relationships with the major mills create options and cost saving opportunities for our customers.

B.Mobile - Transforms print into a multi-media experience by incorporating 2D-barcodes into the marketing mix.

Data & Analytic Services - In partnership with Experian, Brown provides analytic and modeling tools that help you print and mail smarter by utilizing data more effectively.

Digital Editions - The strategic partnership between Brown and iMirus offers a one stop solution for your digital and print editions.

Ad Sales Intelligence - This comprehensive competitor database, powered by MagazineRadar, helps magazines dramatically improve ad sales and client management.

Ad Portal - Advanced web based ad management tool for publishers and their advertisers powered by SendMyAd.

Smart Mail Management - Track your mail like never before with access to advanced tracking, reporting and expediting capabilities.

BROWN PRINTING



Montgomery County
Community College



FALL 2011

Upper Perkiomen Valley Workforce Development Partnership

The Upper Perkiomen Valley Workforce Development Partnership supports the training and education needed to develop a broader skilled and educated workforce, along with the creation and increased success of small business in the Greater Upper Perkiomen Valley. The Upper Perkiomen Valley Workforce Development Partnership consists of the Upper Perkiomen Valley Chamber of Commerce, PerkUp, Montgomery County Community College, and other educational institutions and organizations including SCORE and the SBA. **Courses are held at the Perkiomen School on 200 Seminary Street, Pennsburg, PA in the Hollenbach Middle School, Room 114.**

How to Buy & Manage Your Investment Properties

This intense 7-hour seminar will cover screening tenants, Landlord/Tenant Act, evictions, maximizing your profits, maintaining your investment, how to buy investment property and much more in this course. A \$25 materials fee payable to instructor due at first class.

Course Code: BICEC 1045 \$147

Monday & Tuesday, October 24 & 25 6-9:30PM Section # XUPBW

Notary Public Training and Renewal

For current Notaries applying for reappointment and prospective Notaries. Learn the powers, duties, and obligations of a Notary; how to become a Notary in PA; how to identify clients, keep accurate records, charge appropriate fees. Basic 3-hr training satisfies requirement for new applicants and for renewal.

Course Code: LLSI 0705 \$69

Wednesday, October 26 6-9PM Section # XUPCW

Business Computer Skills

This hands-on business computer skills course is designed to allow individuals to quickly develop the necessary computer skills vital for today's business. Students will learn how to use Windows to manage their desktop and files. They will be introduced to Microsoft Word and Excel for creating professional business documents, spreadsheets for charts and reports, as well as PowerPoint for creating business presentations.

Students will also learn how to use various Internet tools for research and how to apply proper business and professional etiquette in email communication. Students will be taught how to protect their computer during personal or business use.

Course Code: BIPCT 1137 \$350 plus \$17 Lab Fee

Monday - Thursday, November 7 to 10 Mon, Tues., Wed 6-10PM, Thursday 6-9PM Section # XUPAW

ServSafe 8 Hour Food Safety Initial Certification

Approved by the Montgomery County Health Department. The same course as our regular Initial Certification class, but you must study 8 hours at home then 8 hours in the classroom. Same exam as our regular course. Cost of course does not include required textbook. Required textbook may be purchased at the college bookstore.

Course Code: BICEC 1041 \$192

Monday & Tuesday, November 28 to November 29 6-10PM Section # XUPCW

Customer Service Excellence

This course provides all the techniques necessary to infuse a "customer first" attitude in your business dealings. You will review methodologies for promoting yourself and your business from the customer's perspective.

Course Code: BICEC 1121 \$200

Monday - Thursday, December 5 to 8 6-9PM Section # XUPAW

Microsoft Office Word Online

In this online course, students discover features of Microsoft Word and master the fundamentals for creating great looking documents. This online course is available in English or Spanish, and you can choose from Microsoft Office 2007 or 2010 options. Students are required to have the use of a computer with the appropriate software - e.g. Microsoft Word 2010 is needed for the 2010 version of this course. Students will receive a certificate of completion upon successfully completing all modules of the course. \$175

Course begin Monday, October 31 - students will have access to the course through December 23, 2011

Word 2007 English Course Code: BIPCT 1144 Section 01E

Word 2010 English Course Code: BIPCT 1146 Section 01E

Word 2007 Spanish Course Code: BIPCT 1145 Section 01E

Word 2010 Spanish Course Code: BIPCT 1147 Section 01E

Microsoft Office Excel Online

In addition to learning the fundamentals, students use formulas and functions to manipulate the appearance of spreadsheets. This online course is available in English or Spanish, and you can choose from Microsoft Office 2007 or 2010 options. Students are required to have the use of a computer with the appropriate software - e.g. Microsoft Excel 2010 is needed for the 2010 version of this course. Students will receive a certificate of completion upon successfully completing all modules of the course. \$175

Course begin Monday, October 31 - students will have access to the course through December 23, 2011

Excel 2007 English Course Code: BIPCT 1148 Section 01E

Excel 2010 English Course Code: BIPCT 1150 Section 01E

Excel 2007 Spanish Course Code: BIPCT 1149 Section 01E

Excel 2010 Spanish Course Code: BIPCT 1151 Section 01E

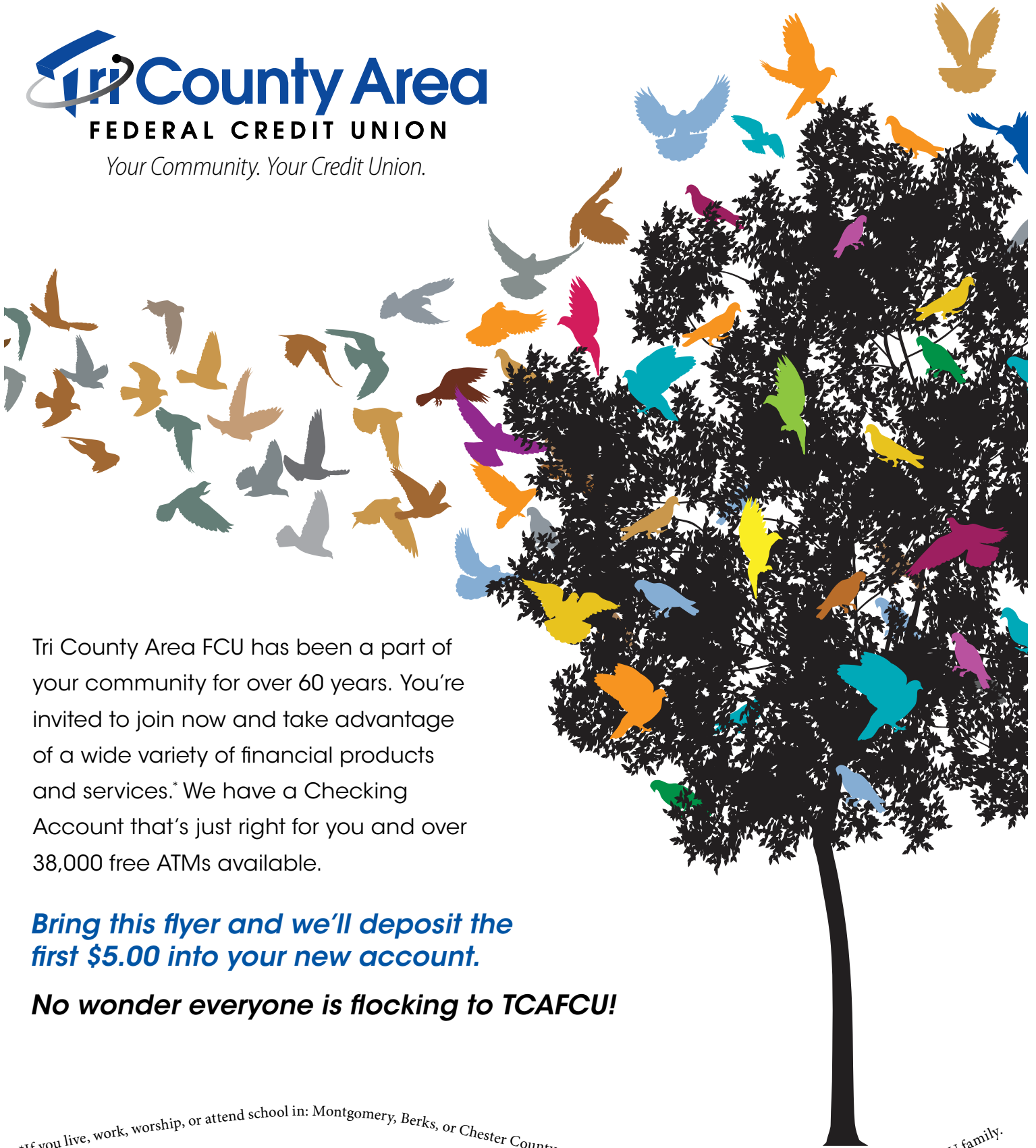
REGISTER NOW!

- Register on-line at webadvisor.mc3.edu
- Register by phone (610-718-1861) with credit card payment
- Retrieve the Continuing Education registration form at this address and follow instructions for registering for a Pottstown class- <http://www.mc3.edu/Media/Website%20Resources/pdf/coned/centralRegForm.pdf>

Everyone is Heading to...



Your Community. Your Credit Union.



Tri County Area FCU has been a part of your community for over 60 years. You're invited to join now and take advantage of a wide variety of financial products and services.* We have a Checking Account that's just right for you and over 38,000 free ATMs available.

Bring this flyer and we'll deposit the first \$5.00 into your new account.

No wonder everyone is flocking to TCAFCU!

**If you live, work, worship, or attend school in: Montgomery, Berks, or Chester County, you may be eligible to become a part of the Tri County Area FCU family.*

Call 610-326-3705 or visit tcafcu.org

1550 Medical Dr, Pottstown • 110 Pottstown Ave, Pennsburg



Upper Perkiomen High School
2 Walt Road
Pennsburg, PA 18073
215-679-5935

Upper Perkiomen Middle School
510 Jefferson Street
East Greenville, PA 18041
215-679-6288

Upper Perkiomen School District Education Center
2229 East Buck Road
Pennsburg, PA 18073
Central Administration & Business Office
215-679-7961
www.upsd.org



"Getting Better Together"

OUR MISSION

The Upper Perkiomen School District is committed to "Getting Better Together." We will do this by constantly focusing on improved student learning outcomes and experiences. We will stipulate goals, focus our assessments and certify our results. We will continuously re-think the question, "Where do our students need to go, and how can we get them there?"

OUR PROMISE TO YOU AND OUR STUDENTS

We will....

CELEBRATE BOTH ACHIEVEMENT AND IMPROVEMENT
RIGOROUSLY ASSESS ALL PROGRAMS FOR VALUE
RECRUIT THE BRIGHTEST AND BEST STAFF MEMBERS
HONOR STUDENT EFFORT AND INITIATIVE
INCLUDE YOU AS AN INTEGRAL PART OF OUR SCHOOL PROGRAM
AND RECOGNIZE THE DEDICATION OF OUR STAFF.

Western Montgomery Career & Technology Center
77 Gratersford Road
Limerick, PA 19468
610-489-7272

Marlborough Elementary School
1450 Gravel Pike
Green Lane, PA
215-541-7299

Hereford Elementary School
1043 Gravel Pike
Hereford, PA 18056
215-679-4151

What's Happening at Upper Perk

We're "Getting Better Together"!

November 1
Bands in Review
7:00 pm – High School

November 10
Regular School Board Meeting
7:00 pm – Ed Center

November 12
Hereford Holiday Bazaar
9:00 am – 3:00 pm

November 12
JR. Lego Event
9:00 am – Marl. Gym

November 17
Business & Education Alliance
Breakfast
8:00 am – Hereford Elementary

November 17
School Board Committee/
Workshop
6:00 pm – Ed Center

November 13-19
AMERICAN EDUCATION WEEK
"Great Public Schools: A Basic Right and Our Responsibility"



HAPPY THANKSGIVING

November 21 & 22
Parent/Teacher
Conferences

December 3
Marlborough Holiday Bazaar
9:00 am – 3:00 pm

December 5
School Bd. Reorganization
& Regular School Board Meeting
7:00 pm – Ed Center

December 6
MS Chorus/Band/Strings
Concert
7:00 pm – High School

December 7
WMCTC Open House
5:00 pm

December 15
School Board Committee/
Workshop
6:00 pm – Ed Center

December 18
H.S. Choir Winter Concert
H.S. Auditorium
3:00 pm

December 23
Marlborough Holiday
Sing-A-Long
Red/Green Day



(Please verify all dates and times of events with building prior to attendance)

A Call for Your Support

It should come as no surprise that the non-profit community needs your support during these difficult economic times. Conditions may be improving across the U.S., but the role our Valley's community services have played in meeting the needs of our residents -- during a time when the needs are great -- has resulted in an inevitable budget gap. Meanwhile, each agency still has plenty of work to do in order to ensure our area remains vibrant, healthy, and educated.

To make matters worse, budget cuts that severely limit (or even cut off entirely) support for nonprofit entities have made headlines in almost all Pennsylvania newspapers. Oftentimes the cuts effect services that are crucial to Pennsylvania's economic health. These include counselors, libraries, food banks, and senior centers ... the agencies that protect the well being of our neighbors and customers.

We've recently received requests from the following agencies:

The Open Line

With the holidays coming, The Open Line is preparing to ensure every family gets the benefit of a good meal. They rely on donations to stock their food cupboard as well as to provide turkey dinners via its annual Thanksgiving Holiday Meal Program. They also offer an Adopt-a-Family program wherein you can provide a family with a holiday wish list of items such as food, clothing, warm blankets, gift cards, and of course... toys. To keep the area informed of these and other needs, The Open Line has started an electronic newsletter. Visit their Website at www.upvtheopenline.org to get on the list.

The Upper Perkiomen Valley Library

A letter was sent in September in which the library board of directors, Jonathan Dale, stated, "...the library continues only because of generous donors." The library plays an important role in ensuring progress through the spread of knowledge and lifelong learning. Learn more at www.upvlibrary.org.

There are also other ways to offer assistance if financial help is not possible. Begin a volunteer program to make it possible for your employees to get involved; or share your expertise, talents, or product with an agency that needs it; or offer to co-market events and other promotions. Don't be afraid to get creative.

Many community members and business leaders are offering their support through the Upper Perkiomen Valley Community Services Coalition. A Website is being constructed to keep you informed of the results of their important work as it unfolds. Watch for it at <http://communityservices.upvchamber.org>.

It is true that limiting expenses is an important financial measure every business needs to take right now. However, we encourage you to support the area's nonprofits because that is spending that yields a high return. When you invest in a community service, you invest in the community that directly supports your business. Make every dollar count -- invest in the Upper Perkiomen Valley today.

EDIC

Harleysville
SAVINGS BANK
"Your Trusted Financial Partner"™

iSave

800-243-8700 ~ harleysvillesavings.com

SENATOR BOB MENSCH

404 Main Street
Pensburg, PA, 18073

Office: 215-541-2388
Fax: 215-541-2387
Email: bmensch@pasen.gov

www.SenatorMensch.com

Paid for by Friends of Bob Mensch

"Our employee retention rate is phenomenal thanks to the Center for Workforce Development."

Barbara Hudson
Dean, ACTS Corporate University
ACTS Retirement – Life Communities

Employee turnover rates in the long-term care industry can sometimes be as high as 98 percent annually. ACTS Retirement – Life Communities' turnover rate is about 15 percent. Through the Center for Workforce Development (CWD), ACTS invests in their employees with custom programs in Crystal Reports, Project Management, Spanish for Managers, and PowerPoint Level II. It has paid off in loyal employees who are happy and more productive.

For custom training programs at your site, contact Brook Hunt in the CWD at 215-641-6331 or email bhunt@mc3.edu.

Montgomery County Community College
Blue Bell | Pottstown
mc3.edu/cwd

A Look Inside...

As I pause to pen this note every month, very often I look back at what I've written the same time in previous years. Important messages are worthy of repetition: Please remember that the health of our community depends on those who live, work, and do business here. As you prepare for the holidays, take time to really consider unique gift opportunities from businesses in the Upper Perkiomen Valley. In addition to pleasing the recipient, your purchases help local employment rates and the ability of businesses to reinvest in themselves. They contribute to local causes and organizations, reduce gas consumption, save time, and strengthen our local community. If you have creative ideas for gifts in the UPV, send us an email (afitser@upvchamber.org), and we'll start sharing them on Facebook.

Having trouble remembering things? Sign up for our January seminar and learn how to develop your memory in a way they didn't teach you in school.

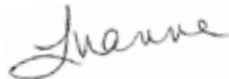
While I was still looking for inspiration this morning, I pulled up a note I wrote in the fall of 2009 when we were wrapping up the Golf Outing (and gearing up for the Train Excursions). Thanks to a great committee, the Golf Outing was great fun and exceeded its goals this year. Then I revisited memories from last night at the Knoll Museum -- it was an "over the top" perfect evening. We owe great thanks to the following businesses and individuals who helped us stage the "Evening with the Chamber." Please take a look at the list, and help us share our appreciation:

Blommer Chocolate Company
Bradley Hendershot Studios
The Carriage House
Creative Cabinetry, LLC
The Delp Group, Inc.
First Niagara
Knoll, Inc.
LifeSpan Day Care
The Perkiomen School
QNB
Richard Schultz Design, Inc.
Sodexo - The Perkiomen School
Sound Factor Professional/
Mobile Disc Jockeys
Stauffer Glove & Safety
United Way of Southeastern Pennsylvania

Individuals
Donna Barboni
Matthew Bradley
David Flaharty
Ruth Heil
Dave Hout
Linda Kasper
Lisa Mauer
Reiner Mauer (The Valley Beer Guy)
Dwayne Moyer
Robert Peters (The Main Line Wine Guy)
Rose Potts
Michele Rober
Karen & Kevin Schultz
Jeff Stauffer
Michele & Holly from Knoll, Inc.

As the winds shift and the cold, dark days begin, look for the bright lights and register for upcoming Chamber events. Whether or not you have fond memories of elementary school, it's still fun to see young children in action, so we thank Ted Mucellin, **Hereford Elementary School** principal, for hosting our November breakfast. Before your holiday list gets too long, pen in the Holiday Luncheon at **Frederick Living**. Also that evening, plan to step back in time to watch the 1937 vintage movie "Heidi" at **The Grand Theater** during our Wine, Cheese and a Movie event.

Then cross your fingers for a mild winter and have a Happy Thanksgiving,



Annual Board Meeting Announced

In 2011, the Chamber Board of Directors revised the Chamber's bylaws. As a result, the Annual Board of Directors Meeting will be held on Wednesday, December 7, 2011 at 8am here at **UPSD Educational Center**. During the first half hour the Board will vote on the Slate of Officers and Directors for 2012.

Watch Your Mailbox

We have adjusted our sponsorship and advertising rates for 2012 and will now be offering a more comprehensive variety of options. Therefore, this year's Annual Sponsorship Opportunities flyer (which is normally included in this newsletter) will be mailed to each Chamber representative. If you are

responsible for marketing and do not receive a copy, please contact us. The information can also be accessed on our Website at www.upvchamber.org.

Health Reminder

As you are most likely aware, federal and state health officials are reminding everyone to prepare for flu season. We urge everyone to follow simple precautions that will help protect you and your employees from becoming ill with any type of flu: cover your mouth when you cough, sneeze into your elbow instead of your hand, wash your hands or use hand sanitizer frequently, and stay home if you have flu-like symptoms. Health officials estimate that for each person who stays home when ill, 10 other people will not contract the flu.

Disaster Recovery Offices Opened

The U.S. Small Business Administration has announced the opening of FEMA/SBA Disaster Recovery Centers in response to Hurricane Irene. The offices are open 7 days a week from 10am to 7pm. The Montgomery County office is at the Montgomery County Public Training Campus at 1175 Conshohocken Road in Conshohocken. It will remain open until June 2012.

Nominations Wanted

The U.S. Small Business Administration's Philadelphia District Office is seeking nominations for its annual Small Business Awards, honoring Eastern Pennsylvania small business owners and advocates.

Nomination packets can be obtained through the Chamber office or by contacting Don Jefferson at Donald.Jefferson@SBA.gov or 610.382.3079.

The package includes a description of the award ceremony, past winners and nominators, and the criteria for each award being presented.

But don't wait; the nomination deadline is Nov. 10, 2011.

Bill Would Aid Small Business

Representative Marcy Toepel

announced that the House State Government Committee advanced legislation this week to help create jobs in the private sector by ensuring state agencies consider the impact of new regulations on small businesses.

House Bill 1349, authored by Rep. Tina Pickett, would require state agencies to consider the impact of proposed regulations on small businesses. If a negative impact exists, the bill would call on state agencies to offer alternative requirements to meet the regulation's intent.

Additionally, House Bill 1349 would stipulate that agencies must provide the Independent Regulatory Review Commission with information about the type of small business affected by a proposed regulation; any financial, economic, or social impacts on small businesses; and an economic impact statement estimating the effects. The legislation would also place small businesses on the existing list of stakeholders on economic impact statements. Small businesses are often defined as those employing fewer than 100 people, making up nearly half of the state's private-sector workforce. The bill now goes before the full House for consideration.

Woman of the Year

Congratulation to Mary Kay Cosmetics/Independent Sales

Director Nancy Panza for her recent "Woman of the Year" award. The **Upper Perkiomen Business and Professional Women's** club presented the award to Nancy in October. For more about the club, visit www.bpwup-perperk.org.

Holiday Music

Under the direction of Dr. Mark P. Thomas, the **Upper Perkiomen High School "A" Choir's** public winter concert will be held on Dec. 18 at 3pm in the high school auditorium. No ticket is required, but a \$5 donation would be greatly appreciated.

Job Posting

Brown Printing Company - East Greenville Division is actively seeking a dispatcher for its manufacturing and distribution division. Applications can be obtained from 8am to 4pm at the office at 668 Gravel Pike or resumes can be emailed to EGV.Careers@bpc.com. Look for the job posting on the careers page at www.bpc.com for details.

Fall Fest Scheduled

St. Luke's Upper Perkiomen Outpatient Center at 2793 Geryville Pike in Pennsburg will hold a free Fall Fest on Nov. 5 from 10am to 3pm. Activities include health screenings, food sampling, alpaca petting, face painting, crafts for kids, and various art, dessert, and jewelry vendors. Shuttle to the event will be available from select area stops. For more information, call 1.866.STLUKES or visit www.mystlukesonline.org.

Upcoming Art Show and Opening Reception

A show titled, "Home and Away: Pennsylvania, Maine, and Maryland's Eastern Shore Watercolor, Drybrush, and Acrylic Paintings by Bradley Hendershot (of **Bradley Hendershot Studios**)" is scheduled to appear at the **Schwenkfelder Library & Heritage Center** from Nov. 12 through Feb. 26, 2012. An opening reception will be held on Nov. 12 at 7pm. Contact the Center at 215.679.3103 for more info.

Building a Better Forest

The Upper Perkiomen Land and Water Alliance continued its "Build a Better Forest" project on Oct. 15 by planting and fencing an additional 24 trees on the **New Goshenhoppen United Church of Christ** floodplain property in Pennsburg. The project began as a demonstration project for the fledgling conservation organization to help promote better overall stewardship of open lands in the watershed because forested floodplains are a critical component of a healthy and functional ecosystem.

The Alliance will be looking for its next demonstration site and would consider working with a commercial property owner. Interested property managers can contact the Alliance through the Chamber or www.uplandandwater.org.

Run at Macoby Run


Benefiting the **American Cancer Society's** Relay for Life of Upper Perk, this competitive 5K and 5 mile race (or 1 mile fun walk for the kids) will begin at 9am on Nov. 12 at **Macoby Run Golf Course Inc.** Sponsorship opportunities are available or just bring the family and participate in the fun. Visit www.macobyrun.com for more info.

Silent Movie Rescheduled


The Grand Theater had to reschedule its first silent movie, "Laurel and Hardy," due to Hurricane Irene. The classic film will be shown on its new date of Nov. 20 at 3pm. Tickets are still available at the box office.

Workshop Series Announced

Pottstown SCORE's latest workshop series, "How to Start and Operate a Small Business," is scheduled to begin on Nov. 7 from 7- 9:30pm and continue for four consecutive evenings.

All classes will be held at the Tri County Area Chamber of Commerce Conference Center in Pottstown. The instructors are local business partners and experienced SCORE counselors. Each session costs \$25. For information or to register, call the Pottstown SCORE office at 610.327.2673 or register online at www.pottstownscore.org. 

Want to have your news included here?

Submit your 50-word-or-less story to submissions@upvchamber.org by the 15th of the prior month. Please include the copy within the body of the email. We reserve the right to edit materials for length and content/publication is not guaranteed. 

Strength Through Connections

Our Vision: The most trusted strategic partner for the Upper Perkiomen Valley

Our Mission: Providing leadership and vision to foster economic vitality and enrich the quality of life in the Upper Perkiomen Valley.

Golf Outing and Clambake Recap

The successful 11th Annual Golf Outing and Clambake would not have been possible without:

Premier Sponsor - QNB

A Round of Golf - 3M

Eagle Sponsors

Astro Tent Rental
Entrance Systems, Inc.
CzarStar Div. of Kriebel Security Inc. St. Luke's Quakertown Hospital
Gillespie Electric, Inc. Stauffer Glove & Safety
Univest Bank and Trust

Golf Cart Sponsor - Tom's Help Desk

Fantasy Golf Sponsor - Showa Best Glove

Birdie Sponsors

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Harleysville Savings Bank Lechner & Stauffer Inc.
Perkiomen Animal Hospital

Beverage Cart - Blommer Chocolate Company & Brode & Brooks, Inc., Realtors

Beverage Station - The Perkiomen School, Tomlinson and Gerhart, & The H&K Group

Snack Station - Grand View Hospital & US Tape Company

Meeting Sponsor - The Valley Café

Hole-In-One - Sands Ford of Red Hill

Par Sponsors

Ace Hardware	Robert A. Graber Wiring	National Penn Bank
Dunkin Donuts	Horizon Engineering	R.J. Sell Excavating, Inc.
Duraclean Restoration Specialists	Macoby Self Storage	Red Hill Dental Office
Durn & Bieler Insurance Agency, Inc.	Mann-Slonaker Funeral Home, Inc.	Reed Sign Company (2)
Eyecare of the Valley	Senator Bob Mensch	Shellaway Auto Sales, LLC
Falk Funeral Homes and Crematory Inc.	Mullaney Law Offices	Upper Perkiomen Chiropractic Center
		Young's Petroleum



Photo courtesy of Pestrock Photography

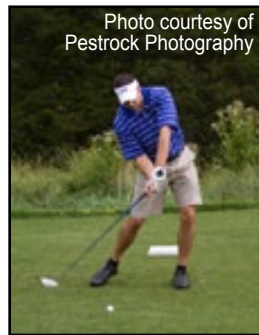


Photo courtesy of Pestrock Photography

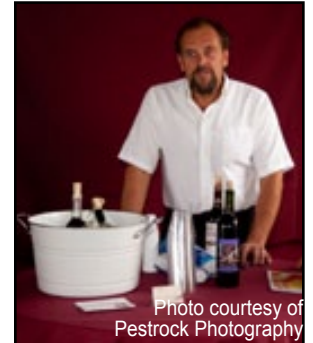


Photo courtesy of Pestrock Photography



Photo courtesy of Pestrock Photography

Event Day Volunteers

Mary Bonar, Blommer Chocolate Company
Brenda Kratz, Blommer Chocolate Company
Don Deck, Brode & Brooks, Inc., Realtors
Joe Procak, Brode & Brooks, Inc., Realtors
Steve Rothenberger, Brode & Brooks, Inc., Realtors
Rachel Hershberger, Comcast Spotlight
Mary Karpa, Grand View Hospital
Dawn Hufnagle, Harleysville Savings Bank
Jean Wieder, Harleysville Savings Bank
Carol Kress, Lechner & Stauffer Inc.
Kathy Nash, National Penn Bank
Tim Smith, National Penn Bank
Brian Heilman, QNB
Bernie Stoudt, QNB
Steve Pestrock, Steve Pestrock Photography
Dorrit Trate, St. Luke's Quakertown Hospital
Kelly Stauffer, Stauffer Glove & Safety
Sandy Shellaway, Stauffer Glove & Safety
Bradley Heckler, Upper Perkiomen High School
Melinda Miley, Upper Perkiomen High School
Karen Schultz, UPV Chamber
Karyn Leshner, The Valley Café
Ruth Heil, The Write Beat
Michael Tannous, YMCA of the Upper Perkiomen Valley

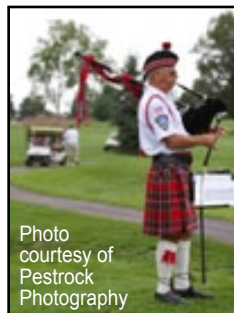


Photo courtesy of Pestrock Photography



Photo courtesy of Pestrock Photography

Very Special Thanks

Astro Tent Rental
Celtic Spirit
Doug & Joy Klein, Country Creek Winery
Shelia Schaefer, Macoby Run Golf Course
Red Hill Jazz Band
Alan Kern and Staff, Sodexo - The Perkiomen School
Josh Lampe, StandingStone Media
Steve Pestrock, Steve Pestrock Photography
Dick & Barbara Lampe, Weyerbacher Brewing Co., Inc.

Congratulations to the Following Winners

1st Place: Carl Slonaker, Earl Clevestine, Dean Wampole, Darren Fox

2nd Place: Dwayne Moyer, Tom Savage, Matt Ecker, Steve Claytor

VIP Raffle Drawing (Riverview): Brent Moyer

Mulligan Raffle: Dan Boyer

Pot of Gold Raffle: Carl Slonaker

Putting Contest Raffle: Mike Zulick

Hacker's Fun Pack (Golden Oaks): Lechner & Stauffer Inc.

Fantasy Golf/Showa Best Glove: Mike Macenka

Straightest Drive: Roy Anderson

Closest to the Pin: Ken Baker

Closest to the Pin: Mark Cummins

Longest Drive (women): Maria Stuke

Longest Drive (men): Joe Schubert



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Classes Are Starting Now

The Upper Perkiomen Valley Workforce Development Partnership is please to announce the offering of courses in our Valley for the Fall session. These courses offer a variety of opportunities to obtain new skills or certifications and are described further in this month's newsletter flyer. They include:

- How to Buy & Manage Your Investment Properties
- Notary Public Training and Renewal
- Business Computer Skills
- ServSafe 8 Hour Food Safety Initial Certification
- Customer Service Excellence
- Microsoft Office Word – Online
- Microsoft Office Excel – Online

Take a moment to look over the offerings on the enclosed flyer or at www.upvchamber.org/assets/pdfs/up_fall2011course.pdf and see if one works for you or someone you know. If you have any questions, call Michele Fillippo, **PerkUp**, 215.679.3336. ☞

Happy Anniversary

The following members have renewed their commitment to the community for another year:

- Baver Leasing Company, Inc.
- Buck Enterprises Landscaping
- Comcast Spotlight
- Creative Nails By Tracy
- The Delp Group, Inc.
- Goschenhoppen Historians, Inc.
- John R. Young and Company*
- Konstantinos Kypreos, LLC
- Marlborough Township
- Master Supply Line
- Pennsburg Borough
- Perkiomenville Auction House, Inc.
- Pottstown Area SCORE

*Contributor to the 2012 UPV Chamber Educational Scholarship Fund ☞



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Pennsburg Office
QNB Team Member since 1991

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Always QNB.**
*Yesterday. Today.
Tomorrow.*



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UPV Chamber Calendar

Meeting in the Chamber board room unless otherwise noted.

- 11/4.....Legislative Affairs, 9am
- 11/15.....December Newsletter Deadline
- 11/15.....Ambassadors Council, 11:30am – to be announced
- 11/17.....Business and Education Breakfast, 8-9am (with optional networking until 9:30am) – **Hereford Elementary School**
- 11/21.....Program Development Meeting, 8:30am
- 11/29.....Bus/Ed Alliance, 8am – **UPSD Educational Center**
- 12/2.....Legislative Affairs, 9am
- 12/7.....Board Meeting, 8am

SAVE THE DATES

- 12/15.....Holiday Luncheon, 11:30am-1pm – **Frederick Living**
- 12/15.....Wine, Cheese and a Movie, 6-9pm – **The Grand Theater**
- 1/10.....Business Development Seminar, “Memory Switch,” 3-5pm – **The Grand Theater**
- 1/19.....January Luncheon Meeting, 12-1pm (with optional networking until 1:30pm) – **The Loft at Sweet Water Country Club**

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Golf Outing Photos Available

Steve Pestrock of **Pestrock Photography** has posted photos from September's golf outing online for you to view and purchase. Visit <http://408.portraitstorefront.com> and enter the code "golf11." You can also see a few photos on our Facebook page at www.Facebook/UPVChamber.



The Chamber Exchange
Upper Perkiomen Valley Chamber of Commerce
300 Main St., East Greenville, PA 18041

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**Upper Perkiomen Valley
Chamber of Commerce**

UPCOMING CHAMBER EVENTS

See reverse for registration form.

November Breakfast Meeting: Business and Education Breakfast

When: Thursday, November 17, 2011, 8-9am, with optional networking until 9:30am

Where: Hereford Elementary School – Upper Perkiomen School District, 1043 Gravel Pike in Hereford

Cost: \$18 for members & \$25 for non-members

Program: Come see the school's renovations, take a tour, and hear a vocal presentation from The Uptones.

Menu: Fluffy scrambled eggs; omelet station with ham, tomatoes, onions, mushrooms, cheese, and peppers; French toast bake with warm maple syrup; sausage; bacon; hash brown potatoes; pastries; and fruit

Sponsored by:



Montgomery County
Community College



December Luncheon Meeting: Holiday Luncheon

When: Thursday, December 15, 2011, 11:30am-1pm

Where: Frederick Living (f.n.a. Frederick Mennonite Community), 2849 Big Road in Frederick

Cost: \$22 for members & \$35 for non-members

Program: After a delicious lunch, The Uptones will perform. The gift shop will also be open for holiday shopping.

Menu: Potato soup, harvest salad, carved herb roast beef tenderloin, black forrest ham, flounder stuffed with spinach with lobster sauce, parmesan baked asparagus, roasted baby baked potatoes, and a chocolate buffet for dessert

Sponsored by:



Host Sponsor



December Holiday Event: Wine, Cheese and a Movie

When: Thursday, December 15, 2011, 6-9pm

Where: The Grand Theater, 252 Main Street in East Greenville

Cost: Complimentary to members & \$15 for non-member guests; registration encouraged

Program: Mingle while sampling products from Country Creek Winery and Weyerbacher Brewing Co., Inc.; enjoy a private showing of the 1937 movie "Heidi" starring Shirley Temple (35mm original version).

Attendees who stop by The Grand Subway that evening will receive 10% off their order. Simply mention the Chamber when ordering. And since a movie isn't a movie without popcorn, the theater's concession stand will be open as usual.

Sponsored by:



Upper Perkiomen Valley
Chamber of Commerce



Business Development Seminar: "Memory Switch"

When: Tuesday, January 10, 2012, 3-5pm

Where: The Grand Theater, 252 Main Street in East Greenville

Cost: \$30 members & \$45 non-members – \$10 off each additional attendee from same company

Program: Back by popular demand, Matthew Goerke, "America's Memory Master" will facilitate a workshop designed to help professionals and students develop instant recall memory.

Check out

www.memoryswitch.com

for more information.

Registration Form and Future Event

January Luncheon Meeting

When: Thursday, January 19, 2012, 12-1pm; with optional networking until 1:30pm

Where: **The Loft at Sweet Water Country Club,**
2554 Geryville Pike in Pennsburg

Cost: \$18 for members & \$30 for non-members

Program: New Year; New Connections!

Menu: Loft-style salad, chicken cordon Bleu, red bliss potatoes tossed in garlic and Italian herbs, seasonal vegetables, and assorted desserts

Sponsored by:



One Sponsorship Still Available.
Contact the Chamber Office for Details.

Event Registration Form

Contact: _____ Check if contact is also attendee

Other Attendee Names and Details: _____

Business: _____ Phone: _____ Email: _____

Event Name (✓)	# of People	x Cost	Total Cost
<input type="checkbox"/> Business and Education Breakfast (November 17)	_____	\$18 member/\$25 non-member	\$_____.00
<input type="checkbox"/> Holiday Luncheon (December 15)	_____	\$22 member/\$35 non-member	\$_____.00
<input type="checkbox"/> Wine, Cheese and a Movie (December 15)	_____	Complimentary to members/\$15 guests	\$_____.00
<input type="checkbox"/> "Memory Switch" Seminar (January 10)	_____	\$30 member/\$45 non-member	\$_____.00*
*Less \$10 Business Education Seminar Discount for additional attendee from one company or organization. Call Chamber office for details			(\$_____.00)
<input type="checkbox"/> January Luncheon (January 19)	_____	\$18 member/\$30 non-member	\$_____.00

Total Payment: \$_____.00

Payment Information

Check Enclosed (Payable to UPV Chamber of Commerce, 300 Main Street, East Greenville, PA 18041)

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Card Number: _____

3-digit Security Code: _____ Expiration Date: ____ / ____ / ____

Billing Street Address: _____

City: _____ State: _____ Zip Code: _____

Cardholder Signature: _____

Please inform us of dietary restrictions at time of registration.

Unless otherwise noted, registration opens 15 minutes prior to published start times.

We regret that we must invoice for cancellations not received within 24 hours.

*Fax, mail, or email
(dcorrado@upvchamber.org)
your registration today.*